



AUTOSMART – ROUTE SALES REPRESENTATIVE

Autosmart International is the European trade's favorite supplier of vehicle cleaning products in 22 countries worldwide. It was established in the United Kingdom in 1979 and has been growing ever since due to the quality, standard and performance of our products. We are looking for the perfect candidate to join our expanding team here in the USA to help us become market leaders here also.

The successful candidate will be responsible for selling and distributing Autosmart's high quality line of automotive detailing products to the trade - to both new and existing customers.

Our Route Sales Representatives drive trucks with a custom-built box. The successful candidate will have a full clean driver's license. We also require a PennDOT physical certification which we will guide the successful applicants through.

The position is physical. We work in all weather conditions, and the hours are rigorous at 50 hours per week on average but is also rewarding at \$40k base (raised to \$45k after probationary period) plus a generous commission scheme – we pay for performance!

We provide;

- Excellent ongoing sales training in 'How to sell the Autosmart way.'
- Product training
- Health care benefits
- Paid vacation after probationary period.
- Excellent opportunities to develop your area.
- Full support to expand and increase sales turnover.

We are looking for people who;

- Have a strong work ethic, accurately reporting usage of time, and proudly representing the company ethos to our customers and the public.

- Are ambitious, energetic and enthusiastic - ready to make a difference.
- Are self-motivated and goal oriented - able to self-manage time and route planning for efficiency.
- Are physically able to lift containers occasionally weighing up to 50 lbs. (5-gallon products) and also able to climb in and out of the truck, push, pull and bend easily.
- Are detail oriented and customer focused – meticulous in record keeping, accurately completing daily paperwork, recognizing customers' needs before they do and using it as an opportunity to sell.
- Are able to communicate effectively, being able to build professional and lasting relationships with clients (from detailer's to General managers) and also other Autosmart team members.

If this work interests you, and you want to know more about us, please check us out at www.autosmartphiladelphia.com

Knowledge of the detailing industry or experience in the automotive industry would be useful.

Some sales experience is necessary.

Experience in automotive sales / automotive marketing / automotive customer service / automotive detailing / route sales (any industry) would be useful.

Applicants must have a full, valid, clean driver's license.

Russell Systems Inc DBA AutoSmart Philadelphia is an Equal Opportunities Employer.

If you would like to join our worldwide team of sales representatives please send your resume to our recruitment team at; office@russell-systems.com or yvonne@russell-systems.com

